

# THE VAR 100 (REVISED\*)

| Rank | Company   | '07 Revenue (M) | Employees | Accounting Software                           |
|------|---|-----------------|-----------|---|
| 1    | Tectura, Redwood City, Calif. <sup>1</sup>            | 280             | 1,900     | Dynamics AX, GP, NAV, SL                      |
| 2    | Columbus IT Partner, Copenhagen <sup>2</sup>          | 187.7           | 1,100     | Dynamics AX, NAV                              |
| 3    | RSM McGladrey, Minneapolis                            | 74.5            | 272       | Dynamics GP, SL                               |
| 4    | ePartners, Dallas <sup>3</sup>                        | 55              | 225       | Dynamics AX, GP, SL                           |
| 5    | Crowe Chizek, Indianapolis                            | 41.8            | 177       | Dynamics AX, GP                               |
| 6    | MIS Group <sup>4</sup>                                | 30              | 180       | MAS 90/200/500, Timberline                    |
| 7    | BKD Technologies, Springfield, Mo.                    | 24.5            | 90        | Dynamics AX, GP, MAS 90/200/500               |
| 8    | Cbiz Technologies, Cleveland                          | 24.2            | 117       | Dynamics AX, GP                               |
| 9    | Tribridge, Tampa, Fla.                                | 24              | 126       | Dynamics, AX, GP, NAV, SL                     |
| 10   | Net@Work, New York                                    | 21.5            | 110       | Accpac, Pro ERP, MAS 90/200/500               |
| 11   | Blytheco, Laguna Hills, Calif.                        | 20              | 110       | MAS 90/200/500, MIP                           |
| 12   | FullScope, Athens, Ala.                               | 19              | 90        | Dynamics AX                                   |
| 13   | Wipfli, Wausau, Wis.                                  | 17.8            | 130       | Dynamics AX, GP                               |
| 14   | Clifton Gunderson Technology Solutions, Peoria, Ill.  | 16.6            | 85        | Dynamics GP, NAV, MAS 90/200/500,             |
| 15   | Sikich Technology Division, Aurora, Ill.              | 16.12           | 70        | Dynamics GP, NAV                              |
| 16   | Skyytek, Miami  | 16              | 15        | NetSuite                                      |
| 17   | Clients First Business Solutions, Holmdel, N.J.       | 15.1            | 80        | Dynamics AX, NAV, MAS 90                      |
| 18   | Broadpoint Technologies, Bethesda, Md.                | 15.1            | 89        | Dynamics GP, iMIS, Oracle Financials          |
| 19   | IBIS, Nocross, Ga.                                    | 15              | 56        | Dynamics GP                                   |
| 20   | ADSS Global, Miami                                    | 14.1            | 64        | Accpac ERP, Sage Pro                          |
| 21   | LBMC Technologies, Nashville                          | 14              | 55        | Dynamics GP, SL                               |
| 22   | Navint Consulting, Pittsford, N.Y.                    | 14              | 70        | Dynamics GP, SL                               |
| 23   | Interdyn AKA, New York City                           | 13              | 60        | Dynamics AX, GP                               |
| 24   | Socius, Columbus, Ohio                                | 12              | 60        | Dynamics GP, MAS 90/200                       |
| 25   | NexTec Group, Seattle <sup>5</sup>                    | 11.65           | 55        | Dynamics GP, SL, MAS 500                      |
| 26   | Business Management International, New York           | 11.3            | 57        | Dynamics AX/GP/NAV                            |
| 27   | Collins Computing, Mission Viejo, Calif. <sup>6</sup> | 11              | 48        | Dynamics AX/GP                                |
| 28   | Cole Systems, New York City <sup>7</sup>              | 10.7            | 50        | Dynamics AX, GP                               |
| 29   | Yeo & Yeo Computer Consulting, Saginaw, Mich.         | 10.5            | 28        | Exact Macola, Red Wing                        |
| 30   | SBS Group, Woodbridge, N.J.                           | 10              | 35        | Dynamics GP/SL, MAS 500                       |
| 31   | SCS, Santa Monica, Calif.                             | 10              | 50        | Dynamics AX/NAV                               |
| 32   | Interdyn Business MicroVar, Roseville Minn.           | 10              | 55        | Dynamics GP, SL, iMIS, Opens Systems Traverse |
| 33   | CompuData, Philadelphia                               | 9.5             | 40        | MAS 90/200/500, JobOps                        |

|     |   |      |    |   |
|-----|---|------|----|---|
| 34  | Vitale Caturano, Boston                                   | 9.5  | 57 | Dynamics GP, MAS 90/200   |
| 35  | Sunrise Technologies, Winston-Salem, N.C.                 | 8.9  | 47 | Dynamics AX   |
| 36  | BCG Systems, Akron, Ohio                                  | 7.5  | 40 | Dynamics GP, MAS200/500   |
| 37  | SWK, Livingston, N.J.                                     | 7.4  | 37 | BusinessWorks, MAS 90/200/500                                     |
| 38  | Rand Group, Austin, Texas                                 | 7.3  | 44 | Dynamics GP, SL   |
| 39  | Accordant, Whippany, N.J.                                 | 7    | 25 | MasterBuilder, Timberline   |
| 40  | SouthEast Computer Solutions, Miami                       | 7    | 25 | MAS 90/200/500  |
| 41  | Orion Group Software Engineers, South Bend, Ind.          | 7    | 27 | Syspro  |
| 42  | Interdyn Lanac Technology, Chicago                        | 7    | 30 | Dynamics GP   |
| 43  | Eide Bailly Technology Consulting Fargo, N.D.             | 7    | 57 | Dynamics GP, MAS 90   |
| 44  | Hightower, Skokie, Ill.                                   | 7    | 60 | Sage MAS 90/200/200 SQL, MAS 500, BusinessWorks, PeachTree        |
| 45  | Interdyn Cargas Systems, Lancaster, Pa.                   | 6.82 | 42 | Dynamics GP   |
| 46  | BAASS, Thornhill, Ontario                                 | 6.8  | 41 | Sage Accpac, Sage BusinessVision                                  |
| 47  | BCS Prosoft, San Antonio                                  | 6.5  | 46 | MAS 90/200/500  |
| 48  | Saratoga Technologies, Johnson City, Tenn.                | 6.34 | 55 | Dynamics GP, MAS 90/200/500                                       |
| 49  | SIS, Duluth, Ga.  | 6.3  | 27 | Dynamics SL   |
| 50  | TM Group, Farmington Hills Mich.                          | 6.2  | 30 | Dynamics GP/SL  |
| 51  | Mibar Computer Services, New York                         | 6.1  | 31 | AccountMate SQL, Dynamics GP, Microsoft Small Business Financials |
| 52  | Omnivue Business Solutions, Alpharetta, Ga.               | 6    | 25 | Dynamics GP, SL   |
| 53  | Alliance Solutions Group, Brandon, Fla. <sup>8</sup>      | 6    | 18 | MasterBuilder, Timberline   |
| 54  | SVA Consulting, Madison, Wis.                             | 6    | 26 | Dynamics GP/SL  |
| 55  | Symbiant Technologies, Vadnais Heights, Minn.             | 6    | 26 | Dynamics NAV  |
| 56  | Practical Software Solutions, Concord, N.C.               | 6    | 29 | MAS 500, Timberline   |
| 57  | Queue Associates, New York                                | 6    | 35 | Dynamics AX, GP, SL   |
| 58  | AVF Consulting, Baltimore                                 | 5.9  | 23 | Dynamics NAV, Serenic Navigator                                   |
| 59  | Algorithm Business Solutions, Mansfield, Ohio             | 5.8  | 33 | SAP Business One, Macola ES                                       |
| 60  | Arxis Technology, Simi Valley, Calif.                     | 5.76 | 27 | Accpac ERP, MAS 90/200/500  |
| 61  | Interdyn Artis Charlotte, N.C.                            | 5.75 | 27 | Dynamics GP   |
| 62  | MIG & Co., New York                                       | 5.75 | 32 | Dynamics GP   |
| 63  | Interdyn FMT, Carlsbad, Calif. <sup>9</sup>               | 5.7  | 34 | Dynamics AX, GP No more AX?                                       |
| 64  | First Tech Direct, Royal Oak, Mich.                       | 5.5  | 24 | Dynamics GP/SL  |
| 65  | SSI Consulting, Baltimore                                 | 5.5  | 29 | Dynamics GP/SL, MAS 90/200, SAP Business One                      |
| 66  | Technology Management Concepts, Los Angeles               | 5.4  | 20 | Dynamics GP   |
| 67  | NexVue, Stamford, Conn.                                   | 5.4  | 24 | Dynamics GP, SL   |
| 68  | DSD Business Systems, San Diego                           | 5.37 | 35 | MAS 90/200/500, QuickBooks Enterprise                             |
| 69  | Stanley Stuart Yoffee & Hendrix, Orlando, Fla.            | 5.2  | 29 | Dynamics AX/GP/SL   |
| 70  | Rose Business Solutions, San Diego                        | 5.2  | 29 | Dynamics GP, SL   |
| 71  | Equation Technologies, Encinitas, Calif.                  | 5.14 | 28 | Accpac ERP, Dynamics NAV, NetSuite                                |
| 72  | Eskel Porter, Sacramento, Calif.                          | 5.11 | 20 | Dynamics GP   |
| 73  | Business Computer Technologies, Normal, Ill.              | 5.1  | 12 | Macola ES, QuickBooks Enterprise Solutions                        |
| 74  | Axis Integrated Solutions, Doral, Fla.                    | 5.1  | 26 | Accpac ERP, Pro ERP   |
| 75  | Automated Business Solutions, Mendota Heights, Minn.      | 5.06 | 28 | MAS 90/200/500  |
| 76  | Cornerstone Consulting, Clearwater, Fla.                  | 5    | 17 | SAP Business One, Sage Pro  |
| 77  | Olsen Thielen Technologies, St. Paul, Minn. <sup>10</sup> | 4.93 | 29 | Dynamics GP   |
| 78  | Faye Pollack & Associates, Encino, Calif.                 | 4.9  | 38 | MAS 90/200, QuickBooks Enterprise Solutions                       |
| 79  | Strategies Group, Suwanee, Ga.                            | 4.9  | 32 | MasterBuilder, Timberline   |
| 80  | Innovative Solutions Group, Mooresville, N.C.             | 4.81 | 16 | Delttek Vision  |
| 81  | Applied Business Services, Gaithersburg, Md.              | 4.7  | 22 | Open Systems, Sage Mip, Traverse                                  |
| 82  | Central Consulting Group, St. Paul, Minn.                 | 4.6  | 25 | Delttek Vision  |
| 83  | Interdyn ProData Consulting, Oklahoma City, Okla.         | 4.5  | 19 | Dynamics GP/AX, QuickBooks Enterprise Solutions                   |
| 84  | Advanced Systems Integration, Lake Forest, Calif.         | 4.5  | 20 | Dynamics AX   |
| 85  | Information Systems Management, Phoenix                   | 4.5  | 26 | MAS 90/200/500  |
| 86  | NextLevel Information Solutions, Miami                    | 4.47 | 24 | Accpac, Sage Pro  |
| 87  | Synergistic Software Solutions, Minneapolis               | 4.45 | 27 | MAS 90/200/500  |
| 88  | AccessIT, Melville, N.Y.                                  | 4.4  | 20 | Dynamics NAV  |
| 89  | Paradigm Technology Consulting, East Windsor, N.J.        | 4.3  | 20 | Dynamics GP   |
| 90  | Edgeware, Atlanta   | 4.3  | 31 | Syspro  |
| 91  | United Solutions, Marlboro, Mass                          | 4.2  | 20 | MasterBuilder, Timberline   |
| 92  | SGS Technology Group, Salt Lake City                      | 4.1  | 18 | MAS 90/200/500  |
| 93  | CRI Business Solutions, Corona, Calif.                    | 4.1  | 22 | Dynamics GP, MAS 90/200/500, Small Business Financials            |
| 94  | Third Wave Business Systems, Elmwood Park, N.J.           | 4.1  | 24 | Business One, Dynamics GP,  |
| 95  | JMT Consulting Group, Brewster, N.Y.                      | 4.1  | 28 | AccuFund, FundWare, MIP Fund Accounting, Serenic                  |
| 96  | Synergy Business Systems, Seattle                         | 4.05 | 21 | Dynamics SL   |
| 97  | Interdyn Progressive Group, Houston                       | 3.95 | 17 | Dynamics GP   |
| 98  | L. Kianoff & Associates, Birmingham, Ala.                 | 3.9  | 22 | Dynamics GP   |
| 99  | Martin & Associates, Cincinnati                           | 3.85 | 20 | BusinessWorks, Dynamics GP, MAS 90/200/500                        |
| 100 | PKF Texas (consulting division), Houston                  | 3.7  | 15 | Dynamics GP, SL, Traverse   |

1, 3 Based on company provided range

2 Based on company estimate

4 Pro forma

5 Fiscal Year ending June 30, 2007

6-9 Accounting Technology Estimate

10 Fiscal Year ending Aug. 31, 2007

\* Editor's Note: This chart has been revised due to an error in the revenue numbers for one of the VARs, which improved the ranking of several other companies.