

THE VAR 100

Rank	Company	'08 Revenue (M)	Employees	Accounting Software
1	Tectura, Tempe, Ariz.	300	1,800	Dynamics AX, GP, NAV, SL
2	Columbus IT Partner, Copenhagen	168.2 ¹	1,100	Dynamics AX, NAV
3	RSM McGladrey, Minneapolis, Minn.	74.5	272	Dynamics GP, SL
4	ePartners, Dallas	50	215	Dynamics AX, GP, NAV, SL
5	Professional, Advantage, Sydney, Australia	42	236	Dynamics AX, GP, SunSystems
6	Crowe Horwath, Indianapolis	36	160	Dynamics AX, GP
7	Navint Consulting, Rochester, N.Y.	33.8	126	Dynamics GP, NAV, SL
8	Tribridge, Tampa, Fla.	31.9	174	Dynamics AX, GP, NAV, SL
9	Net@Work, New York	27.1 ²	139	Accpac, Pro ERP, MAS 90/200/500
10	MIS Group, Dallas	25.3	130	MAS 90/200/500, Master Builder, Timberline
11	BKD Technologies, St. Louis, Mo.	25.2	94	Dynamics AX, GP, MAS 90/200/500
12	Blytheco, Laguna Hills, Calif.	25	125	Accpac, MAS 90/200/500
13	Wipfli, Wausau, Wis.	23	156	Dynamics AX, GP
14	Cbiz Technologies, Cleveland, Ohio	21.7	112	Dynamics GP, Syspro
15	FullScope, Athens, Ala.	20.9	85	Dynamics AX
16	Sikich Technology Division, Aurora, Ill.	17.56	81	Dynamics GP, NAV
17	Broadpoint Technologies, Bethesda, Md.	17.5	90	Dynamics GP, iMIS, Oracle Financials
18	Clifton Gunderson Technology Solutions, Peoria, Ill.	17.1 ³	80	Dynamics GP, NAV, MAS 90/200/500, Open Systems, Traverse
19	SCS, Santa Monica, Calif.	16.8	56	Dynamics AX, NAV
20	ADSS Global, Miami, Fla.	14.75	65	Accpac ERP, Sage Pro
21	LBMC Technologies, Nashville, Tenn.	14.3	49	Dynamics GP, SL
22	Clients First Business Solutions, Holmdel, N.J.	14.1	65	Business One, Dynamics AX, GP, NAV, SL, MAS 90/500
23	Vitale Caturano, Boston	14	80	Business One, Dynamics GP
24	Emergence International, Miami, Fla.	13.7	110	Dynamics AX, GP, Sage XRT
25	NexTec Group, Houston, Texas	12.7	64	Dynamics GP, SL, MAS 500
26	IBIS, Nocross, Ga.	12.4	52	Dynamics AX, GP, NAV
27	Advanced Systems Integration, Lake Forest, Calif.	12	22	Dynamics AX
28	BCG Systems, Akron, Ohio	12	45	Dynamics GP, MAS 90/200/500
29	Interdyn AKA, New York	12	54	Dynamics AX, GP
30	Socius, Columbus, Ohio	12	65	Dynamics GP, MAS 90/200/500
31	Sunrise Technologies, Winston-Salem, N.C.	11.9	63	Dynamics AX
32	Collins Computing, Mission Viejo, Calif.	11 ^(est)	48	Dynamics AX, GP
33	Rand Group, Houston, Texas	10.8	59	Dynamics GP, NAV, SL

34	SBS Group, Edison, NJ.	10	30	Deltek Vision, Dynamics GP, SL, MAS 500
35	Cole Systems, New York	10	35	Dynamics, AX, GP, SL
36	Interdyn BMI, Roseville, Minn.	10	57	Dynamics GP, SL, iMis, Opens Systems, Traverse
37	CompuData, Philadelphia	9.23	37	MAS 90/200/500, JobOps
38	Grace-Hunt, Hudson, Mass.	8	35	Dynamics GP, NAV, SL
39	SWK, Livingston, NJ.	7.8	37	BusinessWorks, MAS 90/200/500, QuickBooks Enterprise Solutions
40	MIG & Co., New York	7.75	38	Dynamics GP,SL
41	Accordant, Whippany, NJ.	7.6	29	MasterBuilder, Timberline
42	SIS, Duluth, Ga.	7.5	30	Dynamics SL
43	Armanino McKenna IT Solutions Group, San Ramon, Calif.	7.49	27	BusinessWorks, Dynamics GP, MAS 90/200, MIP
44	Saratoga Technologies, Johnson City, Tenn.	7.4	62	Dynamics GP, MAS 90/200
45	Interdyn Cargas Systems, Lancaster, Pa.	7.3	46	Dynamics GP
46	Symbiant Technologies, Vadnais Heights, Minn.	7.1	25	Dynamics NAV
47	Interdyn Lanac Technology, Chicago	7	30	Dynamics GP
48	Aztec Systems, Dallas	7	55	Dynamics GP, NAV, SL
49	TM Group, Farmington Hills, Mich.	6.8	35	Dynamics GP, NAV, SL
50	Omnivue Business Solutions, Alpharetta, Ga.	6.7	28	Dynamics GP, NAV, SL
51	Groupe SCI, Montreal	6.6 ⁴	50	Dynamics NAV
52	Practical Software Solutions, Concord, N.C.	6.5	26	MAS 500, Timberline
53	SVA Consulting, Madison, Wis.	6.5	26	Dynamics GP, SL, NAV
54	Central Consulting Group, St. Paul, Minn.	6.4	27	Deltek Vision
55	Mibar Computer Services, New York	6.34	31	AccountMate SQL, Dynamics GP
56	Innovative Solutions Group, Mooresville, N.C.	6.23	17	Deltek Vision
57	Hightower, Skokie, Ill.	6.01	47	BusinessWorks, MAS 90/200/200 SQL, MAS 500,
58	First Tech Direct, Royal Oak, Mich.	6	29	Dynamics AX, GP, SL
59	ISM/Barsa, Phoenix	6	30	Deltek Vision, Dynamics GP, MAS 90/200/500
60	Technology Management Concepts, Los Angeles	5.8	20	Dynamics GP
61	SSI Consulting, Baltimore, Md.	5.8	26	Dynamics GP, SL, MAS 90/200
62	BCS ProSoft, San Antonio, Texas	5.8	35	Deltek Vision, MAS 90/200/500, QuickBooks Enterprise Solutions
63	NexVue, Stamford, Conn.	5.7	22	Dynamics GP, SL
64	DSD Business Systems, San Diego, Calif.	5.7	40	Accpac, Deltek Vision, MAS 90/200/500, QuickBooks Enterprise
65	Interdyn Artis, Charlotte, N.C.	5.6	29	Dynamics GP
66	BAASS, Thornhill, Ontario	5.58 ⁵	45	Accpac, BusinessVision, Dynamics NAV
67	AVF Consulting, Baltimore, Md.	5.53	26	Dynamics NAV, Serenic Navigator
68	JMT Consulting Group, Patterson, N.Y.	5.4	38	FundWare, MIP Fund Accounting, Serenic Navigator
69	Rose Business Solutions, San Diego, Calif.	5.3	22	Dynamics GP, SL
70	Queue Associates, New York	5.3	25	Dynamics AX, GP, SL
71	Business Computer Technologies, Normal, Ill.	5.1	12	Macola ES, QuickBooks Enterprise Solutions
72	Arxis Technology, Simi Valley, Calif.	5.1	26	Accpac ERP, MAS 90/200/500
73	Faye Pollack & Associates, Encino, Calif.	5.1	37	MAS 90/200, QuickBooks Enterprise Solutions
74	Equation Technologies, Encinitas, Calif.	5	26	Accpac, Deltek Vision, Dynamics NAV
75	Olsen Thielen Technologies, St. Paul, Minn.	4.95	27	Dynamics GP
76	The Resource Group, Seattle, Wash.	4.91	25	Dynamics GP
77	Interdyn Progressive Group, Houston	4.9	23	Deltek Vision, Dynamics GP
78	NextLevel Information Solutions, Miami	4.9	24	Accpac, Sage Pro
79	Eske Porter, Sacramento, Calif.	4.9	30	Dynamics GP
80	Paradigm Technology Consulting, Hamilton Square, NJ.	\$4.80	20	Dynamics GP
81	ABC Computers, Waupaca, Wis.	4.8	26	Dynamics NAV, GP
82	Kerr Consulting & Support, The Woodlands, Texas	4.578	18	Accpac, CYMA, Dynamics NAV, Sage Pro
83	Synergy Business Systems, Portland, Ore.	4.51	20	Dynamics SL
84	SouthEast Computer Solutions, Miami, Fla.	4.5	20	Dynamics GP, MAS 90/200/500
85	L. Kianoff & Associates, Birmingham, Ala.	4.47	23	Dynamics GP, MAS 90/200/500
86	Applied Business Services, Gaithersburg, Md.	4.3	16	Open Systems, Sage Mip, Traverse
87	Brittenford Systems, Reston, Va.	4.3	20	Dynamics GP, SL
88	Strategies Group, Suwanee, Ga.	4.3	22	Accpac, Deltek Vision, Master Builder, Timberline
89	CRI Business Solutios, Corona, Calif.	4.25	25	MAS 90/200/500
90	Third Wave Business Systems, Elmwood Park, NJ.	4.2	26	Business One, Dynamics GP
91	Stanley Stuart Yoffee & Hendrix, Orlando, Fla.	4.12	20	Dynamics AX, GP, NAV, SL
92	SGS Technology Group, Salt Lake City	4.1	22	MAS 90/200/500
93	Orion Group Software Engineers, South Bend, Ind.	4.1	24	Syspro
94	Martin & Associates, Cincinnati	4.02	20	Dynamics GP, MAS 90/200/500
95	United Solutions, Marlboro, Mass	4	24	Timberline
96	Britec, Calgary, Alberta	4 ⁶	45	BusinessVision, Dynamics NAV, Sage ERP
97	Accountnet, New York	3.9	18	Dynamics GP, SL
98	PKF Texas (consulting division), Houston, Texas	3.7	19	Dynamics NAV
99	Isis, Richmond, Va.	3.7	35	Dynamics AX, GP, SL
100	Raffa, Washington D.C.	3.6	18	Dynamics GP, SL

In the case of a tie in revenue, the company with the smaller staff received the higher ranking.

(Est): Accounting Technology estimate based on staff size. 1. Columbus IT 2008 numbers are from guidance issued by the company. 2. Net@Work revenue includes ERP-related sales of its Docutrend affiliate. 3. Clifton Gunderson results are for year ended May 30. Canadian revenue for 4. Groupe CSI and 5. BAASS, translated into dollars by Accounting Technology. Translations from Canadian dollars for 6. Britec performed by the company.